

Date: August 17, 2017

Number: FB BFA 17-053

MEDICARE SUPPLEMENT INFORMATION

From: Bankers Fidelity Assurance Company™
To: All Licensed Agents in the State of Illinois
Subject: New Medicare Supplement Policy Fee Effective 09/15/2017

Beginning on 09-15-2017, Bankers Fidelity will now be requiring a one-time, non-commissionable Policy Fee of \$25 to be included with the Initial Premium on all Medicare Supplement applications. Other than the addition of this new policy fee, the rates are not changing.

The outline of coverage has been updated to list the policy fee on the rate pages and will be available in the ADDS® library on 09-15-2017.

- Outline of Coverage B 21492 OC [ILLINOIS] (9-17) replaces the current outline (B 21492 OC [ILLINOIS] (1-17)); *the Outline of Coverage must be left with every client to whom the product is presented, whether they apply or not.* The complete outline consists of forms:
 - Cover Page – B 21492 OC [ILLINOIS CP]
 - Rate Pages – Preferred and Standard – B 21492 OC [ILLINOIS RS PRF/STND]
 - Disclosure Page – B 21492 OC [ILLINOIS DIS-AA]
 - Benefit charts for Plans A and G – B 21492 OC [BC-A,G]
- Under Age 65 & Disabled Outline of Coverage B 21492 U65 OC [ILLINOIS] (9-17) replaces the current outline (B 21492 U65 OC [ILLINOIS] (1-17)); *the Outline of Coverage must be left with every client to whom the product is presented, whether they apply or not.* The complete outline consists of forms:
 - Cover Page – B 21492 U65 OC [ILLINOIS CP]
 - Rate & Disclosure Page – B 21492 U65 OC [ILLINOIS DIS-AA]
 - Benefit chart for U65 Plans A and G – B 21492 U65 OC [BC-A,G]
- The following applications have been updated to include a line for the policy fee. The updated application package has a (9-17) print date in the lower right hand corner and can replace all previous versions:
 - Dual Company Triple Combination Application Package* – B2 0114 AP2014 PKG ILLINOIS
 - BFAC Under Age 65 & Disabled Medicare Supplement Application – B 21492 U65 AP2014 IL (9-17)

***The current application may continue to be used; simply include the \$25 policy fee with the Initial Premium Information.** The updated application package will be accessible on ADDS effective 09-15-2017 if you choose to download or print it. The eApp is also being updated to include the required policy fee. The updated application will be available for ordering through the Home Office at a later date.

Thank you,

The Marketing Department